Investors Conference

2023/12/22

NewSoft

Stock: 5202

www.newsoft.com.tw

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Disclaimer

- Please note that this presentation includes prospective statements. These statements are based on our current expectations. Actual results may differ. The company has no obligation to update these prospective statements in the future.

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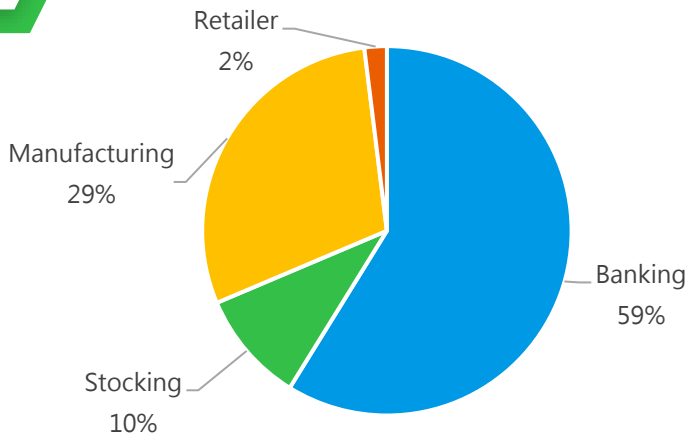
OCR Automatic Optical Image Recognition

AI-Smart Document Recognition

- Own profound core text and image recognition technology, which can be used to capture documents / certificates / accounting vouchers / invoices / business cards and other data.
- Process automation technology optimizes document identification and quickly improves work efficiency.
- AI document recognition, text verification and data field extraction improve text accuracy and data accuracy.

Industrial Business Transfer Scope

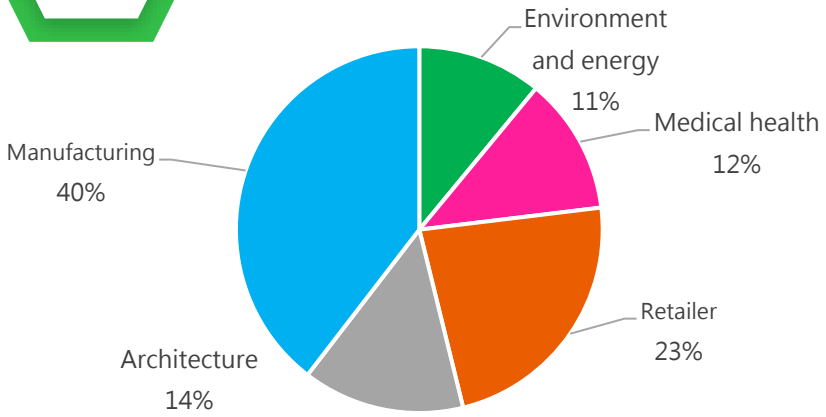


NewSoft EIP Workflow BPM System

Accelerate sign-off in real-time management

- The enterprise cloud collaborative management system provides mobile sign-off, clock-in, salary management, digital official documents, customer CRM management
- Mobile collaboration and shared EIP information management portal.
- Hundreds of form templates, flexible custom form formats.
- Customized sign-off process and job agency mechanism are in line with the company's internal audit procedures.
- Mobile GPS positioning completes clocking in and out of work.
- Exclusive instant messaging, members can communicate and discuss instantly to improve office efficiency.

Industrial Business Transfer Scope

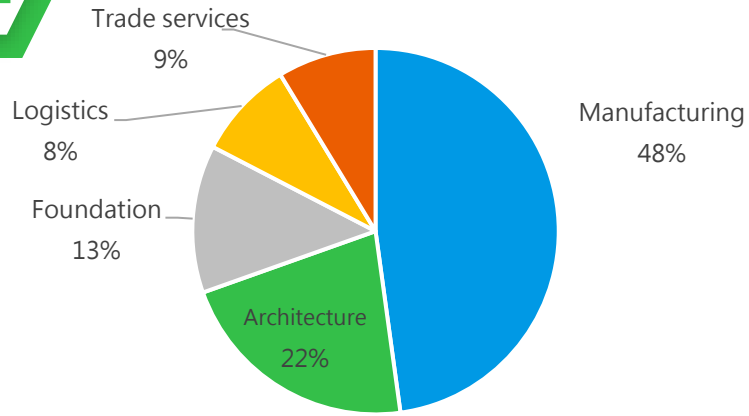


ISO Digital Document Management System

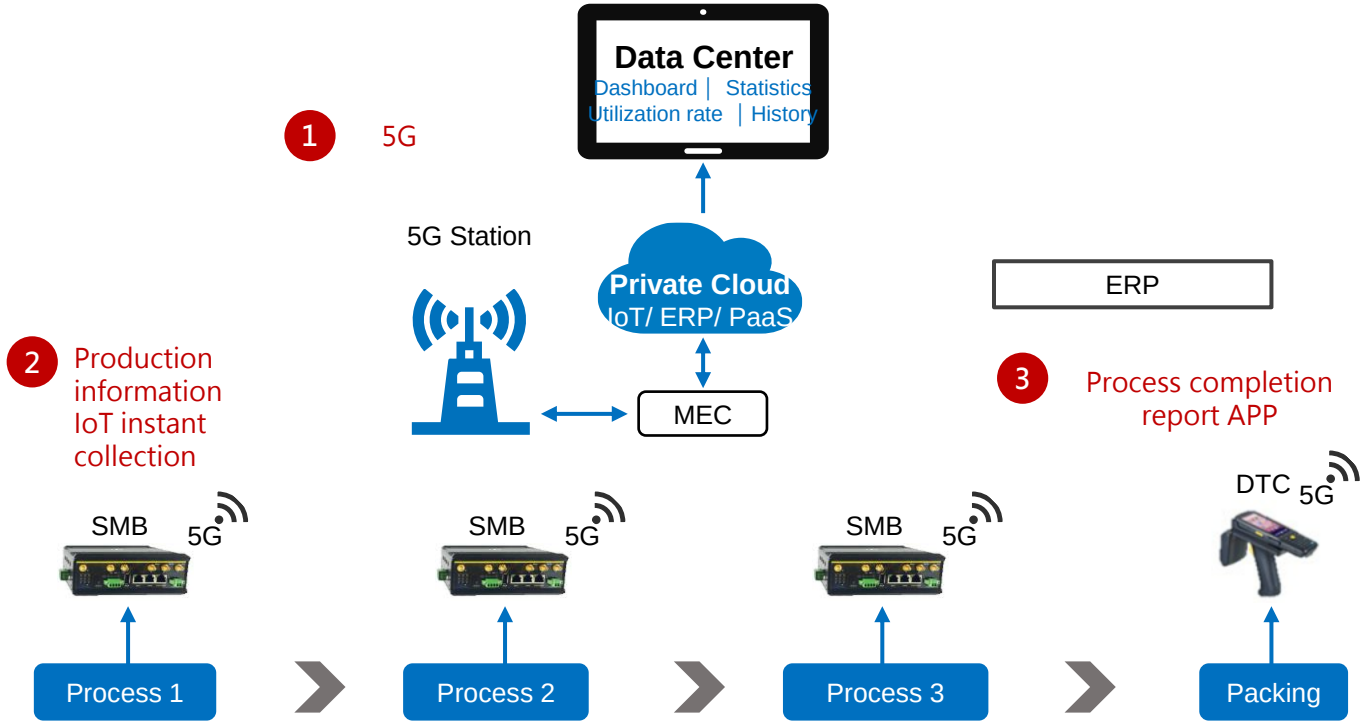
ESG Sustainability for Enterprise

- Centralized document control mechanism to protect corporate document information
- The document can customize the review process. After the review process is completed, it will be published, and readers can download and read the document.
- Comply with the guiding principles and operating specifications of ISO document management, document life cycle management and control, and ensure document validity.
- Documents are subdivided into file departments, levels, confidentiality and other attributes, and the required documents can be quickly found through conditional search tags and full-text search.
- File version control, file version editing change process, viewing the reading record list and file download usage are clearly recorded.
- Mobile cloud review / download , digital management .

Industrial Business Transfer Scope



5G AIoT Industry 4.0 Total Solution



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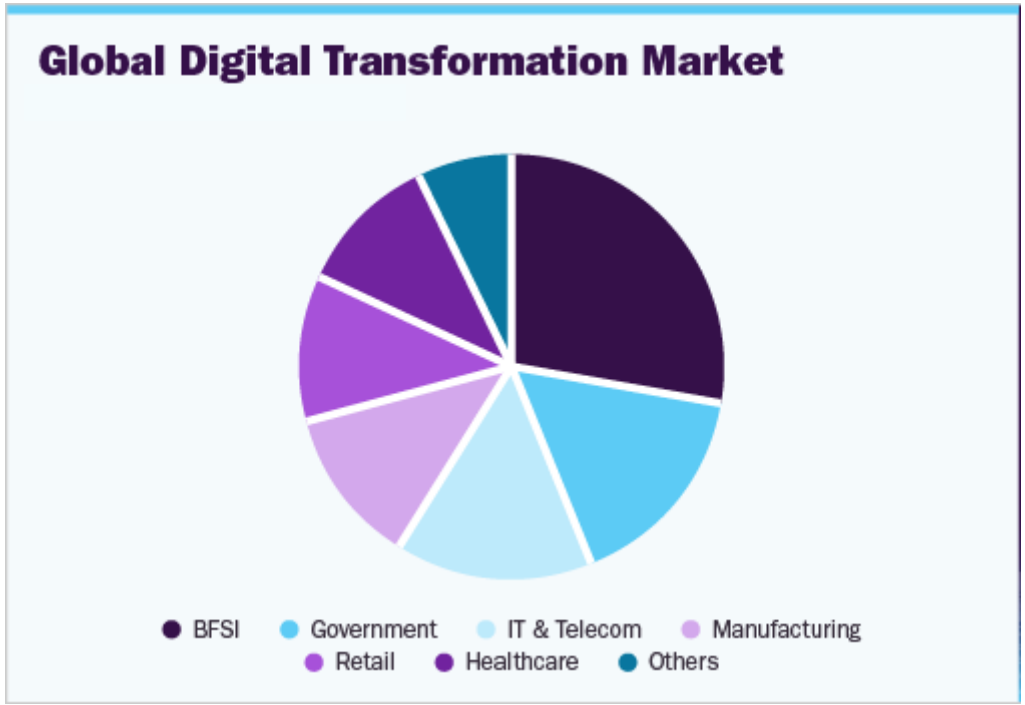
2024 Forecast Trends in Taiwan (ICT)

1. Generative artificial intelligence (Generative AI) technology is moving from the consumer market to the enterprise market. The focused application fields are product design, software development, customer interaction, etc. as the main projects. The market size will increase from US$ 66.9 million in 2023. It will grow to US$ 83.9 million in 2024 , with an annual growth rate of 25.4% .
2. With the commercial market for generative artificial intelligence technology gradually emerging, the personal application of wearable devices is expanding from the home to the office. Connectivity with IoT devices and system equipment is also being established, combined with large language models (LLM) Applications can promote productivity, protect data security, reduce costs and improve work efficiency.
3. Generative AI is applied to information security operations to achieve autonomous network security. The acceleration of digital transformation and the emergence of emerging technologies force enterprises to continue to seek smarter and automated information security solutions to respond to new types of risks and compensate for them. The technical gap caused by the shortage of professional information security manpower.
4. In the future, enterprises will establish a system of accountability and transparency for cloud usage through the collaboration of various departments. The ultimate goal is not only to optimize the cost of cloud migration, but more importantly, to select the right cloud migration tools to achieve the maximum return on investment (ROI), further changing the behavior and culture of enterprises moving to the cloud.
5. As countries continue to promote carbon tariff systems, and international brands gradually increase their carbon reduction requirements for suppliers, carbon emission data disclosure has changed from voluntary to mandatory, testing the deployment of carbon management in the supply chain.

Digital Transformation Market



- Digital transformation market size and growth rate: The digital transformation market is estimated to be US$ 731.13 billion in 2022 and is expected to grow at a compound annual growth rate of 26.7% from 2023 to 2030 .
- Benefits and applications of digital transformation: Digital transformation helps organizations deal with various risks and challenges, such as geopolitical environments, market fluctuations, and corporate restructuring.
- Challenges and trends of digital transformation: Digital transformation requires enterprises to make adjustments in cultural changes, supplier selection, data security and regulatory compliance.

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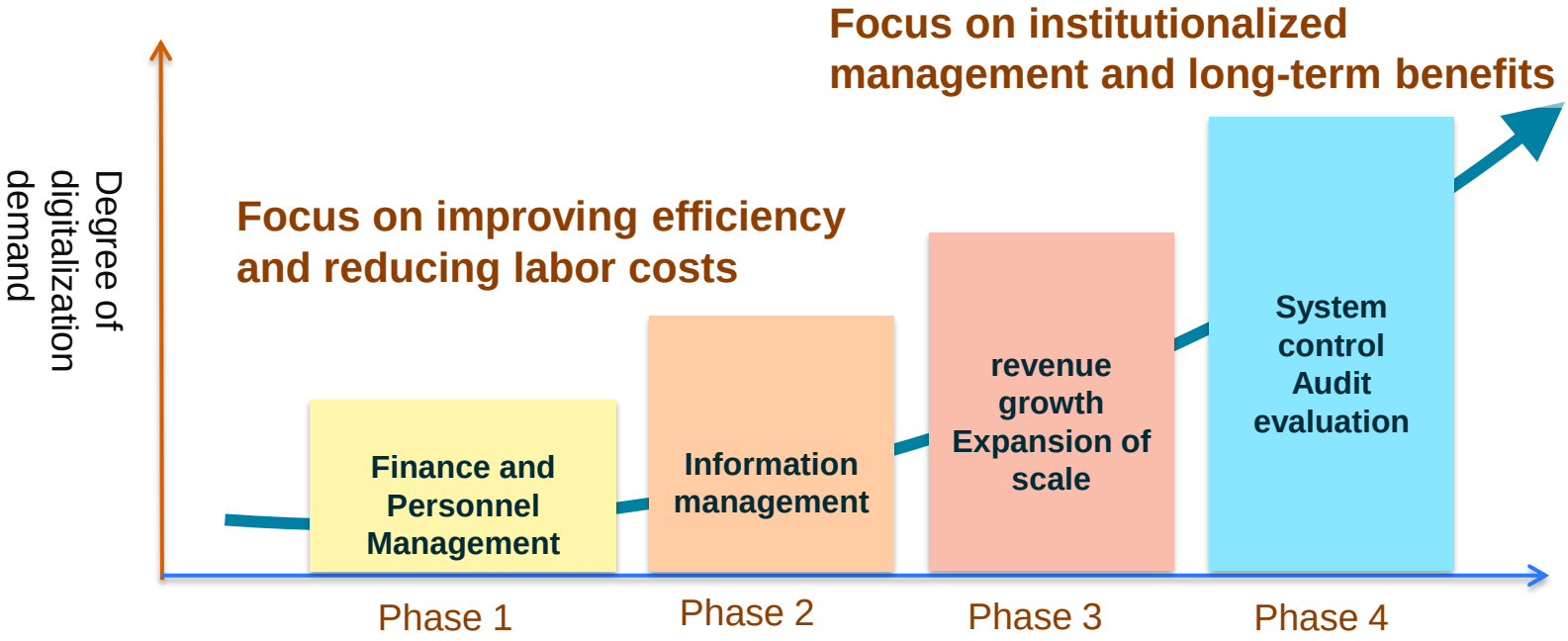
Enterprise Digital Transformation Service



Digital Transformation Needs

① Real-time information

- Whether it's a computer or a mobile phone, you can operate and view it online anytime, anywhere.
- Instant notification and response to internal messages

② Process automation

- Signing is not restricted by location or time, and does not require manual sending, receiving and delivery.
- Automatic process follow-up and notifications to improve overall efficiency

③ Management visualization

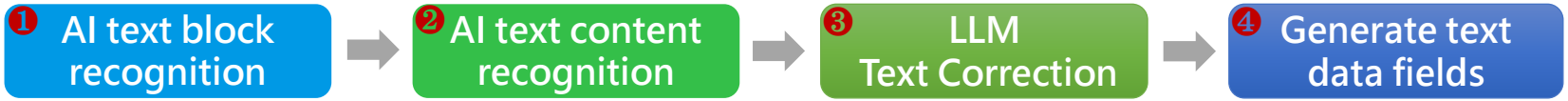
- HR: Review employee attendance and working hours
- Project: Understand the work arrangement and schedule
- Business: Master customer lists and activity records

④ Information security

- Company confidential information is properly managed to prevent improper access.
- The system host runs stably and is anti-virus and anti-hacker.

AI OCR+GLM for Data Capture Solution

AI-OCR + AI-GLM Process



AI-OCR + AI-GLM Advantages

- ✓ Combined with advanced AI-OCR technology, it can efficiently and accurately identify text in image files. This also means that small and medium-sized enterprises can easily process various document images, thereby saving a lot of time and cost benefits.
- ✓ AI-GLM technology is used combined with large-scale language models to intelligently correct typos that may exist during the identification process, ensuring the accuracy of corporate documents and information and improving the professionalism of corporate services.
- ✓ Using advanced generative language models, various important information in document content can be more intelligently extracted. Whether it is the amount of the contract, the date of the transaction or the basic information of the customer, it can be extracted quickly and accurately.
- ✓ The above three new technologies can provide enterprises with advantages such as improving work efficiency, increasing professional capabilities, and expanding service efficiency .

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Financial Information
(January- September 2023)

Unit : NTD/Thousands

Year / Items	2023 Q1	2023 Q2	2023 Q3	2023 Jan.-Sept. Total
Consolidated revenue	28,038	36,205	38,084	102,327
Net Income (loss)	(15,621)	18,802	10,038	13,219
EPS (NTD)	(0.18)	0.21	0.11	0.15

THANK YOU

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