Investor Conference

www.newsoft.com.tw

NewSoft Technology Corporation

Stock Code: 5202

Disclaimer

- Please note that this presentation includes prospective statements. These statements are based on our current expectations. Actual results may differ. The company has no obligation to update these prospective statements in the future.

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Connecting Creativity

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Company Overview

Company Profile

Established	Sep.30, 1987
Stock Listing	Oct. 18, 2000 (Stock Code 5202)
Capital	NTD 590 million 940 thousand
Global Staff	170 （ as of December, 2020)

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Business Category

Software Services

System Solutions

Embedded Solutions

Channel Sales

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Application Market

Process Automation RPA	OA Information Network BPS Cloud	ARM Architecture AIOT Edge Computing
Smart Education STEAM	Biotech health care OMO channel Sales	Software ODM/OEM AGILE

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Market & Industry Overview

2021 ICT trend in Taiwan by IDC

1. AI in Next Normal
2. Digital Resiliency
3. Telco Cloud
4. Edge Acceleration
5. SDSA under Zero Trust
6. Digital Identity 2.0
7. 5G Private Network
8. NGPlaaS
9. FoW: Hybrid Design
10. New Competition in SDeivce

2020.DEC.04 IDC Media Center https://www.idc.com/getdoc.jsp?containerId=prAP47080220

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Smart management software

- Traditional AI can only provide suggestions for relatively simple causal relationships. The new generation of explainable AI can provide interdisciplinary and multiple analysis results in response to different application scenarios. IDC expects that enterprise adoption rate will reach 53% in 2021, and finance, health, manufacturing and retail will be the key industries to be introduced first
- IDC found that global enterprises are launching cloud-centric digital infrastructure twice as fast as before. In 2023, 30% of enterprises in Taiwan will deploy applications in a containerized multi-cloud environment
- IDC expects that companies will introduce new technology to gradually transition to a hybrid working environment, including 5G, AI, IoT, AR/VR, and IPA will be the focus of attention
- IDC estimates that by 2022, 80% of enterprises will increase their investment in hardware and infrastructure related to smart terminals by 4 times

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Business Model and Prospect

Software Service
— Smart Digital Transformation

- Subscription mobile office software
- Enterprise collaborative remote office platform
- Real-time information sharing of organizational departments
- Smart Process Automation RPA
- Smart invoice retrieval and identification system
- Software outsourcing project

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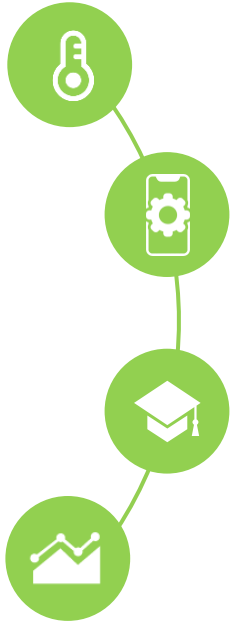
System Service
— Enterprise Resource Integration

- Smart image integrated analysis system
- Environment friendly temperature measurement health management system
- Enterprise-specific mobile phone application analysis management system
- STEAM Smart education Center
- Digital marketing
- Integrate enterprise digital resource



Embedded Solutions — AIoT Solutions

- Smart AIoT(Gateway)
- Overall machine solution system
- Modular channel marketing
- Smart Energy Resource management
- Embedded system integration

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Channel Sales
— Cross-border Channel Sales Business

- E-commerce Platform
- Local Distribution Network
- Oral Medical Equipment Distributor
- Membership Marketing Platform
- Integrated Business Operation Platform

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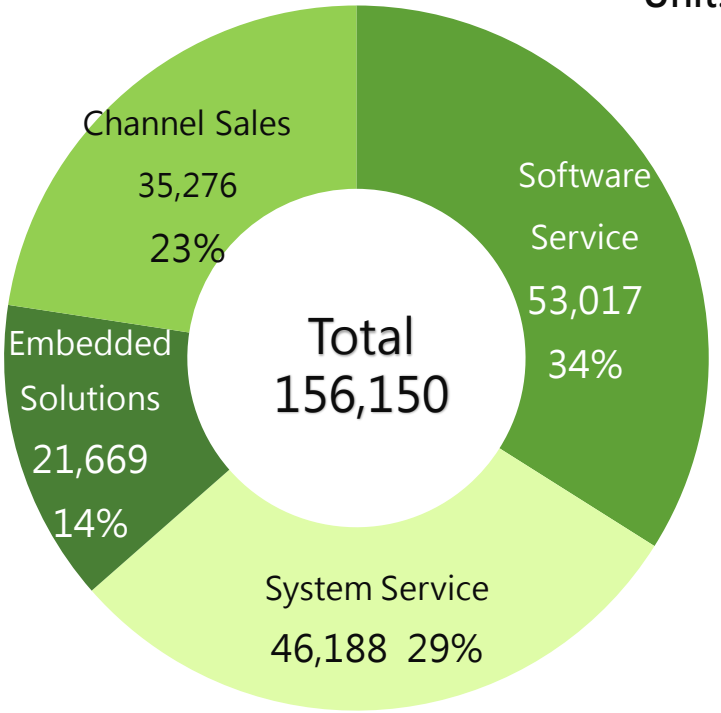
Financial Overview

Financial Report
(2020, Jan to Sep Consolidated Revenue)

Unit: NTD1,000



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Thank you