Investor Conference

www.newsoft.com.tw

NewSoft Technology

Stock Code: 5202

NewSoft
Connecting Creativity

Disclaimer

Please note that this presentation includes prospective statements. These statements are based on our current expectations. Actual results may differ. The company has no obligation to update these prospective statements in the future.

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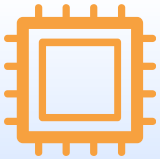
Company Overview

Established	Sep.30, 1987
Stock listing	Oct. 18, 2000 (Stock code 5202)
Capital	NTD 590million 940thousand
Global Staff	170 (as of Dec. 2019)

Main Business

Software Service



Smart Networking

System Service

Distribution Business

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Application Market

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Market and Industry Overview

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Digital Transformation
Automation and Intelligence

1 **Task-based automation**
Targeting simple, rules-based processes within a function

2 **Cognitive automation**
Targeting common process components across functions driving insight e.g. OCR and / or Natural Language Processing

3 **End-to-end process automation**
Creating intelligent, adaptive end-to-end processes across functions, using various automation technologies

Depends on the type of industry, the enterprises will select the different level of automation software for digital transformation process, including task automation, analysis automation, and full process automation. Innovative technologies such as AI, identification, machine learning, analysis, and decision-making are also widely used in automated systems to meet the needs of various applications.

Source：How can automation transform your company? Report from Deloitte, March 2019

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Global Digital Transformation 「Transition 2.0 」

IDC releases top 10 ICT trend forecasts for Taiwan market in 2020 in December 2019

- Fusion AI
- Edge/Cloud AI Mutualism
- Hybrid/Multi-Cloud architecture
- RPA and IPA Accelerating Enterprise Transformation
- 5G Change Market
- SMEs accelerate transformation
- Localize Information security
- Omni-Platform overturn the gaming industry
- A new era of wearables
- Everything is as Service

Source：IDC news release, 5th of December 2019

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Operation Overview & Prospect

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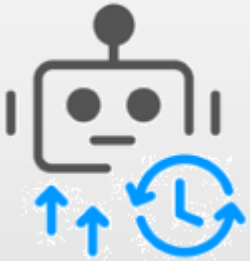
Software Service
—Optimize Enterprise Process by AI

- AI
  Content Capture& Automation
- RPA
  Process Automation
- IDR
  ID Recognition
- Document Management and Distribution Automation
- OA
  Enterprise Office Platform
- Project Management for Software OEM/ODM



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System Service
—Integrate Science, Technology and Innovation

- Smart Technology Educational Application
- STEAM Technology Maker
- Multimedia Visual Integration Marketing
- Interactive Promotion Solution

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Smart Networking
—Activate the IoT Eco System

- Smart IoT(Gateway)
- Mobile Device Management
- Energy Resource Management
- Quick Bootup Solution
- Embedded system integration

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Distribution Business
—Cross-border Channel Sales Business

- Public and Private Dental Hospital and Clinic
- Local Distribution Network
- Oral Medical Equipment Distributor
- E-commerce Platform

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Financial Information

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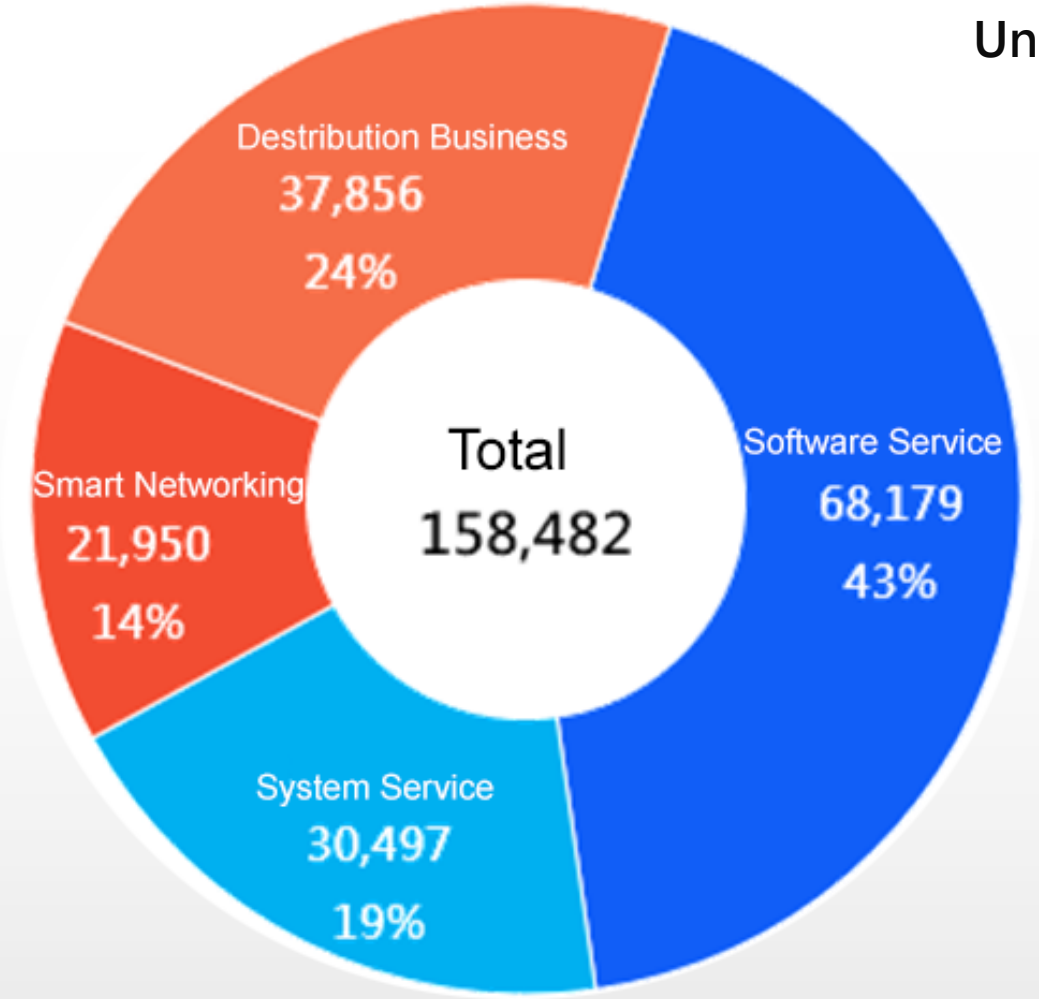
Financial Information
(2019, Jan to Sep Consolidated Revenue)

Unit: NTD1,000



Thank you