Corporate Introduction

www.newsoft.com.tw

NewSoft
Connecting Creativity

Disclaimer

Please note that this presentation includes prospective statements. These statements are based on our current expectations. Actual results may differ. The company has no obligation to update these prospective statements in the future.

Contents

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Company Overview

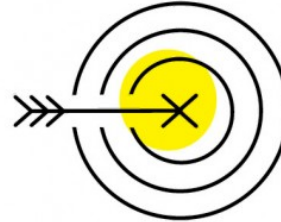|	
Established	1987
Capital	NTD 5 billion　90 million
Global Staff	165
Head Office	6F., No. 15, Ln. 128, Xinhu 1st Rd., Neihu Dist., Taipei City 114, Taiwan (R.O.C.)
Overseas	Tokyo, Japan;　Xian, China; Yadran (Nanning)
Customer Service	Taiwan, China, Japan,　U.S.A.,　Germany,　U.K., France,　Italy,　Spain
R & D Center	Taipei, Taiwan; Xinchu, Taiwan; Xian, China

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Industry Analysis

- Digital Transformation of the Economy

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10 Important Technology Trends

IT Management and Challenges

2016-2017CIO Research

6
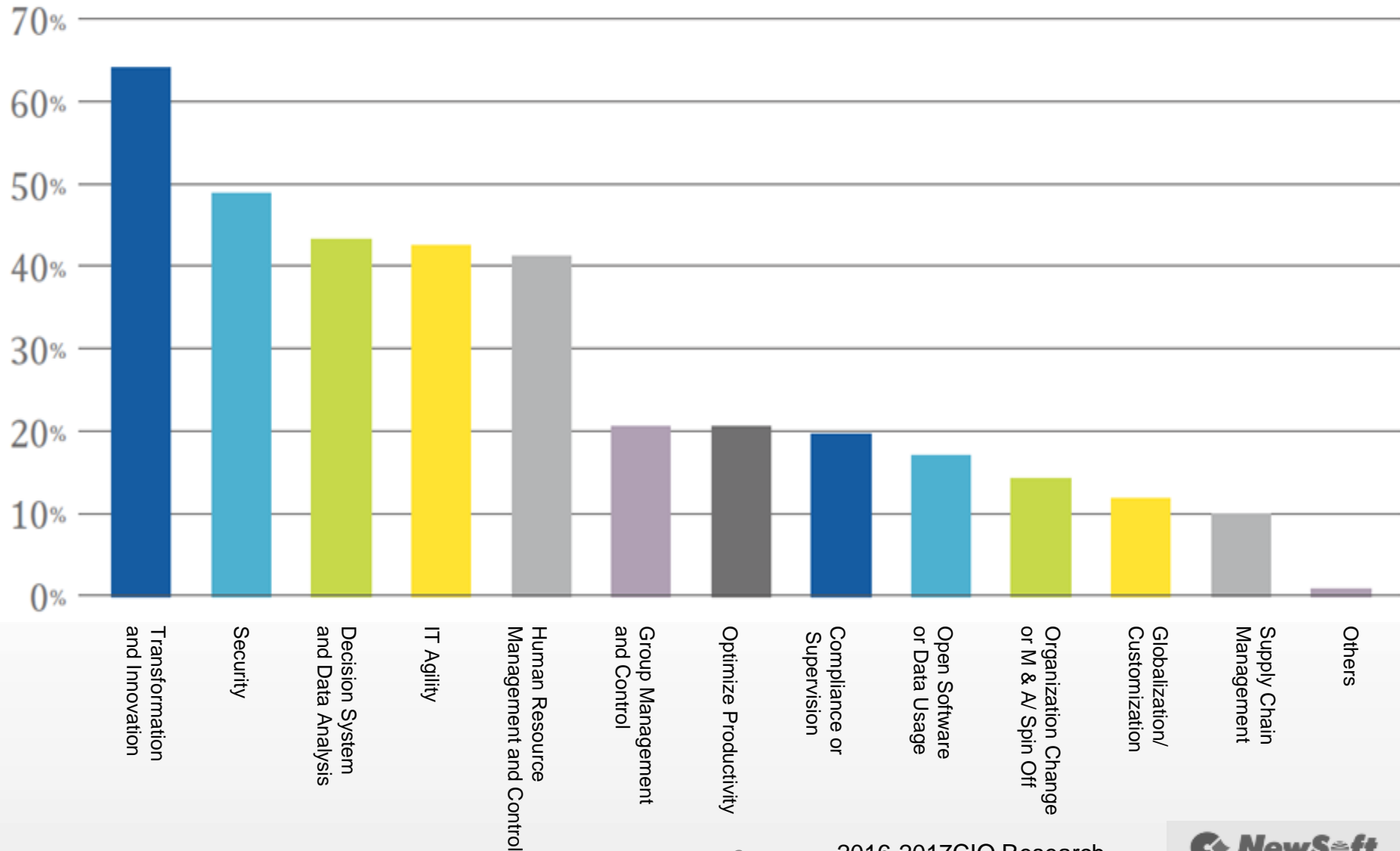
Corporate Growth History

2011 — Document Management Solution

2012 — APP, Sand Painter

2013 — OA, Cloud Printing, Player Application

2014 — Gateway, Digital Signage, OCR Module

2015 — Smart School, Digital Contents, Touch Software

2016 — Internet Solution, Doc Identification, Visual Integration

2017 — Eco Solution, Face Recognition, Smart Retail
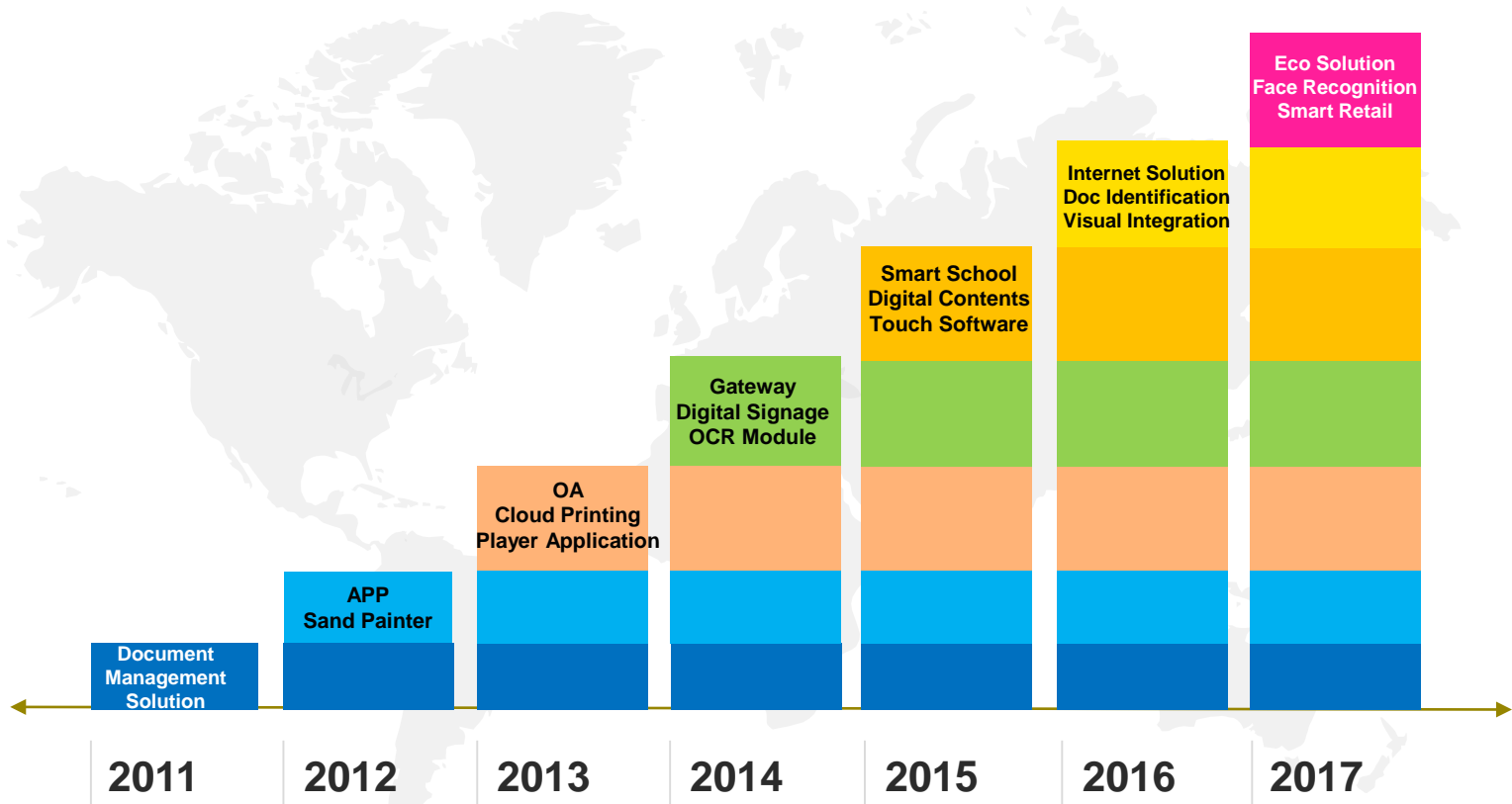
Business Scope

-Document Management Systems, DMS

-Cloud Integration, e-platform

-Smart Networking, Embedded Solutions

-Software Service, Enterprise Business Solutions

-Digital Imaging, Advanced Marketing Solutions

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Core Technology

Embedded System Development

Provide the Internet of Things from the sensing layer and network layer to the application layer of various technologies, such as sensing components and wireless communications technology.

Document and Optical Identification Technology

- Our OCR technology is excellent at documents, business cards, receipts, passports, and other identification applications.
- Customized cloud identification suite is useful to various industries.

Driver Solutions

- Specialize in diverse data conversions between hardware and software for providing customized, low-level hardware drivers.
- Focus on 60-inch and larger special touch panel interaction design, supporting multi-touch, and cross-device use.

Software App

- App Development
- SNS Platform
- Live Broadcasts
- Audio/Video Streaming

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Information Integration

- Enterprise information platform applications

- Link third-party network cloud services

- Diversity Service such as Cross Operating System Integration and Cloud Management

Main Markets

NTD1000

- Taiwan 64,987 — 27%
- U.S.A. 8,232 — 3%
- Asia 168,875 — 70%
- Europe 737 — 0%
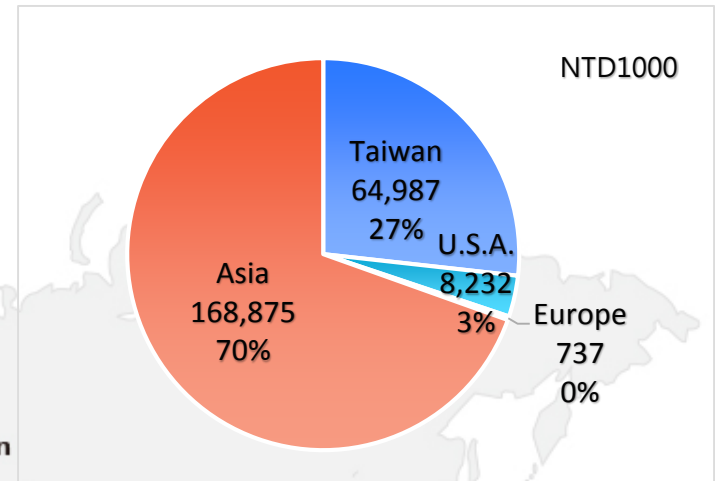
United Kingdom
Germany
France
Italy
Spain
United States

China
NewSoft Xi'an Corporation
Xi'an, China

Japan
NewSoft Japan Corp.
Tokyo, Japan

Taiwan
NewSoft Technology Corp.
Taipei, Taiwan

◎ **NewSoft Worldwide Locations**   ◦ **Global Technical Support**

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Distribution Business

-China Oral Health Care Market

-Yadran (Nannin) Oral Health Care Distribution

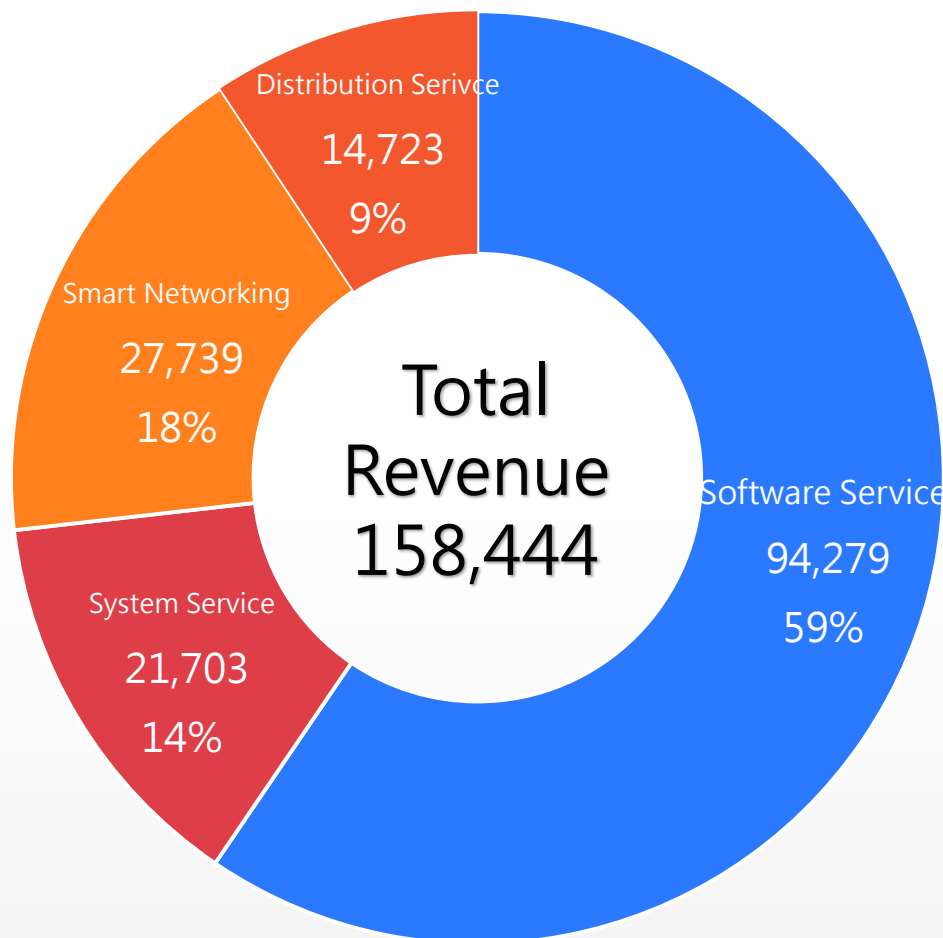-Dental Clinic Smart Service Platform

Yadran Bioscience and Technology Corp.

- Yadran optimizes oral health services and develops medical industrial expertise.

- Currently developing in 10 provinces in 3 major channels.
  - Private Dental Clinics
  - Public Hospitals
  - Medical Equipment Companies

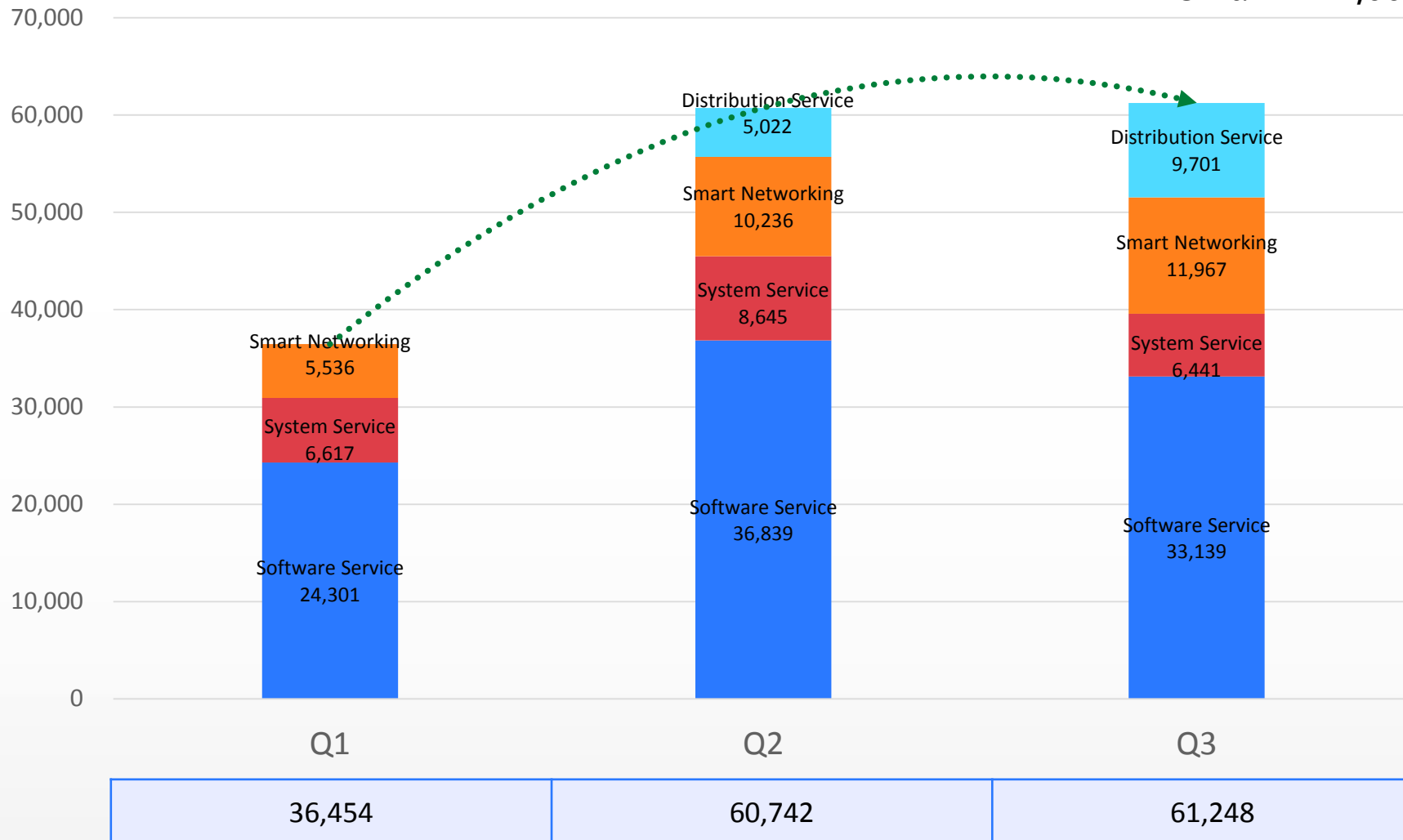# 2017 Jan. to Sept. Consolidated Operating Revenue
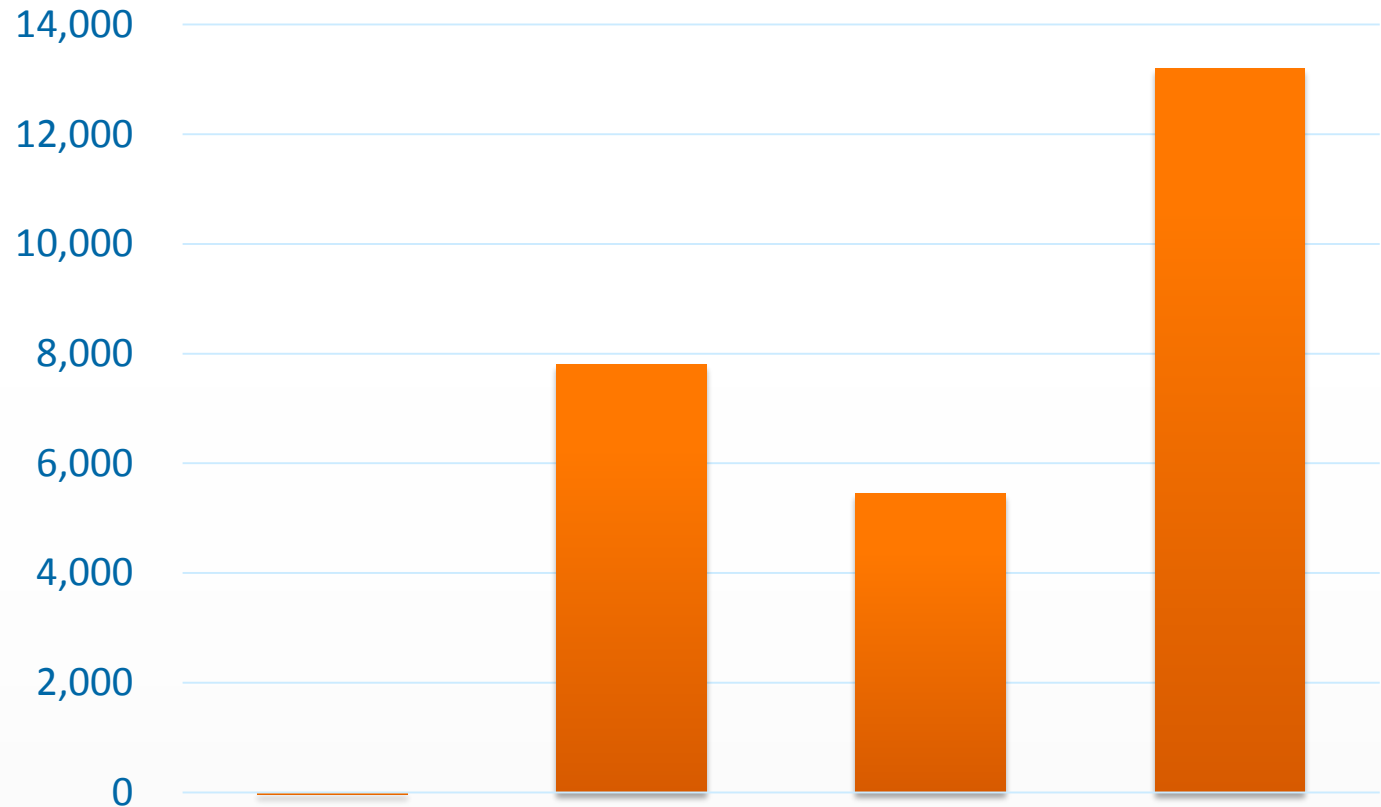
Unit: NTD 1,000

- Distribution Serivce 14,723 9%
- Smart Networking 27,739 18%
- System Service 21,703 14%
- Software Service 94,279 59%
- Total Revenue 158,444

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2017 Consolidated Operating Revenue (Q1, Q2, Q3)

Unit: NTD 1,000

Q1	Q2	Q3
36,454	60,742	61,248

Chart data:

Q1:
- Smart Networking 5,536
- System Service 6,617
- Software Service 24,301

Q2:
- Distribution Service 5,022
- Smart Networking 10,236
- System Service 8,645
- Software Service 36,839

Q3:
- Distribution Service 9,701
- Smart Networking 11,967
- System Service 6,441
- Software Service 33,139

2017 Consolidated Profit Before Income Tax

Unit: NTD 1,000

Profit before Income Tax	Q1	Q2	Q3	Jan to Sept
	(42)	7,796	5,443	13,197

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2017 Net Profit

Unit: NTD 1,000

EPS=0.03 EPS=0.16 EPS=0.09 EPS=0.28
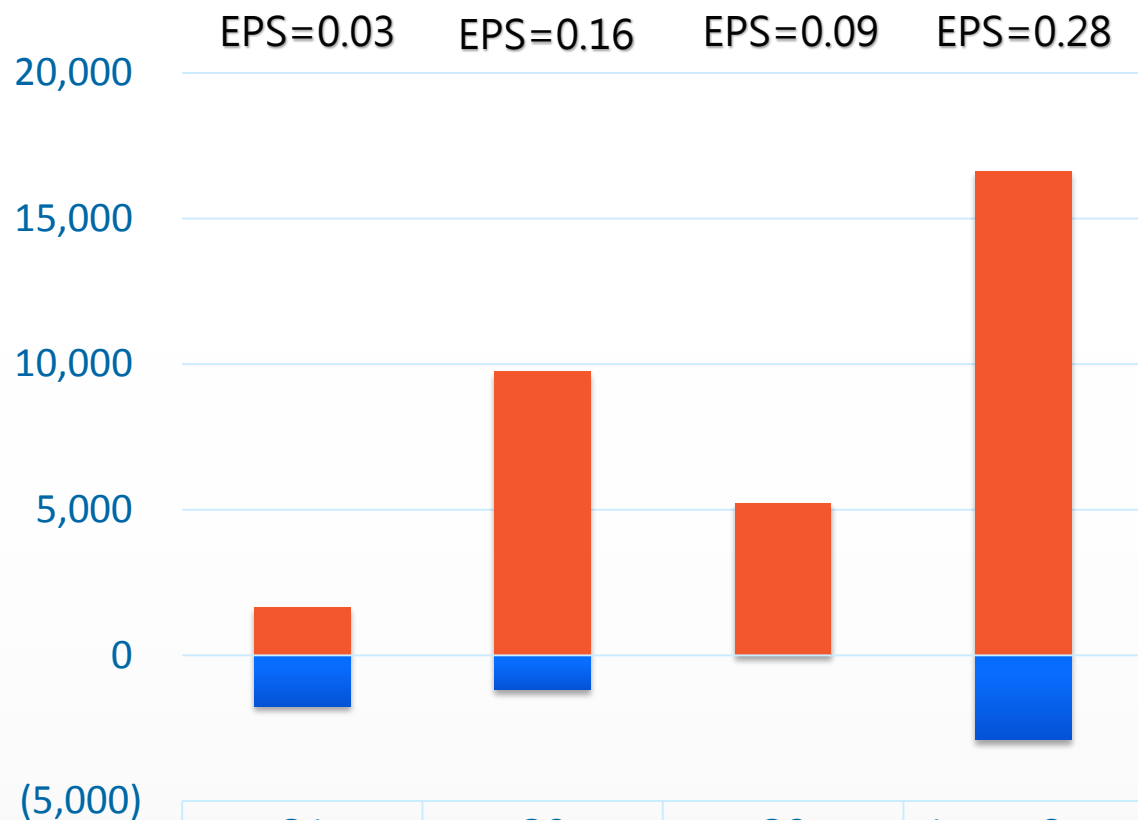
	Q1	Q2	Q3	Jan to Sept
■ Owners of the Company	1,666	9,743	5,224	16,633
■ Non-controlling interests	(1,749)	(1,174)	19	(2,904)

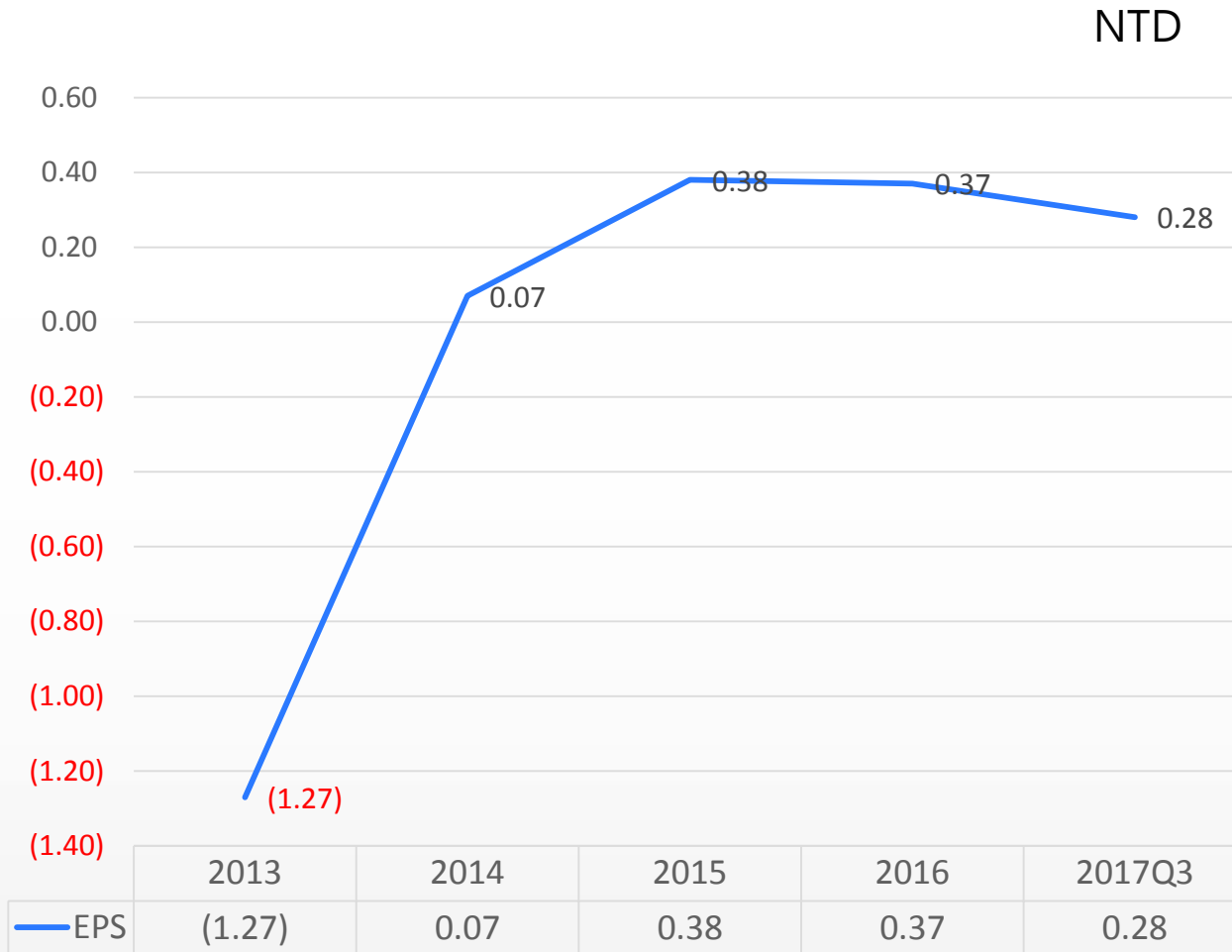# Consolidated Operating Revenue (2013~2017/10)

Unit: NTD 1,000

	2013	2014	2015	2016	2017 Jan-Oct
■ Cosolidated Operating Revenue	276,770	263,777	296,527	242,831	185,350

18
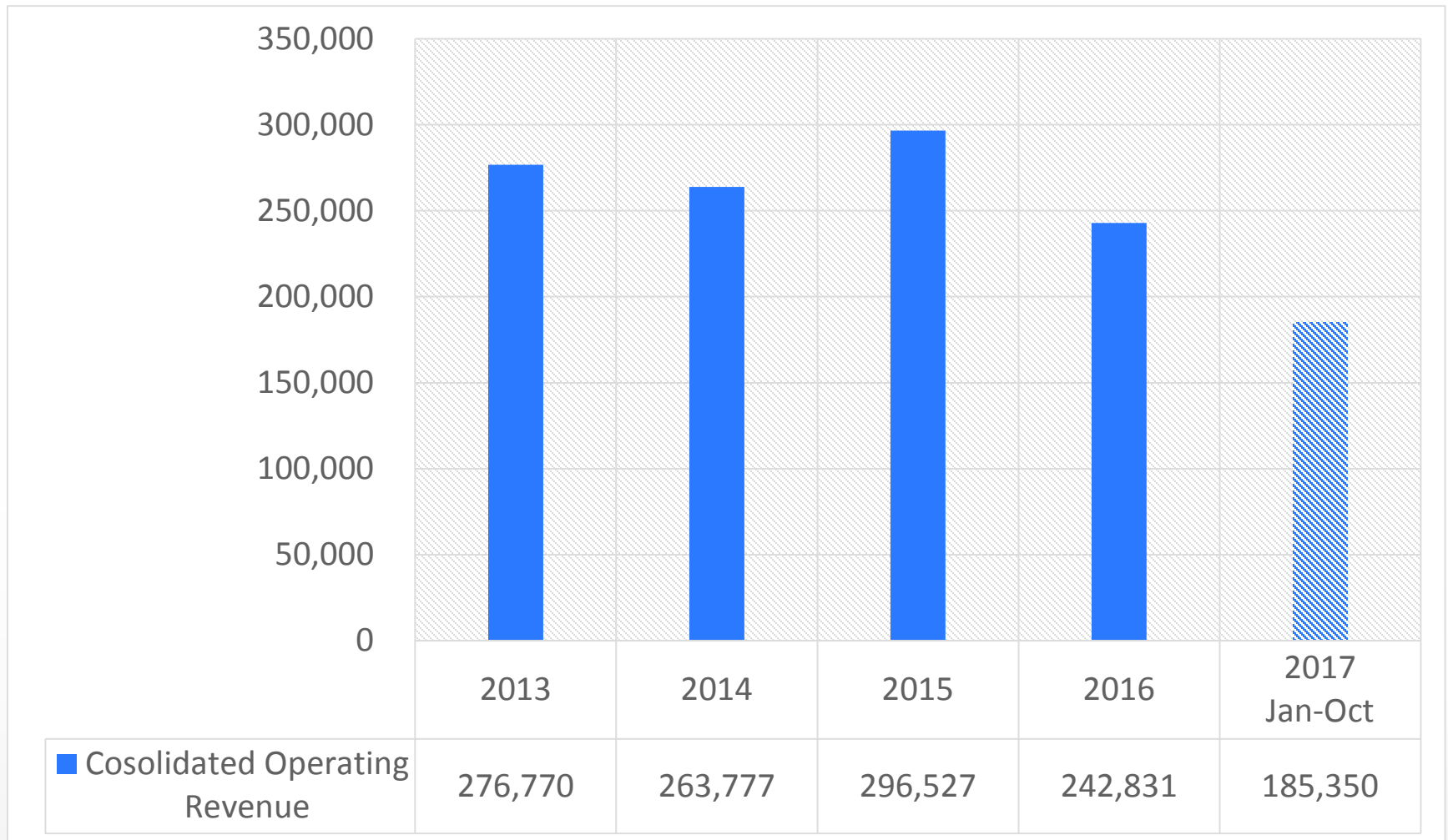
Net Profit (2013-2017 Q3)

NTD 1,000

	Net Profit
■ 2013	(75,030)
■ 2014	4,146
■ 2015	22,749
■ 2016	21,894
■ 2017Q3	16,633

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EPS (2013-2017 Q3)

NTD

	2013	2014	2015	2016	2017Q3
—EPS	(1.27)	0.07	0.38	0.37	0.28

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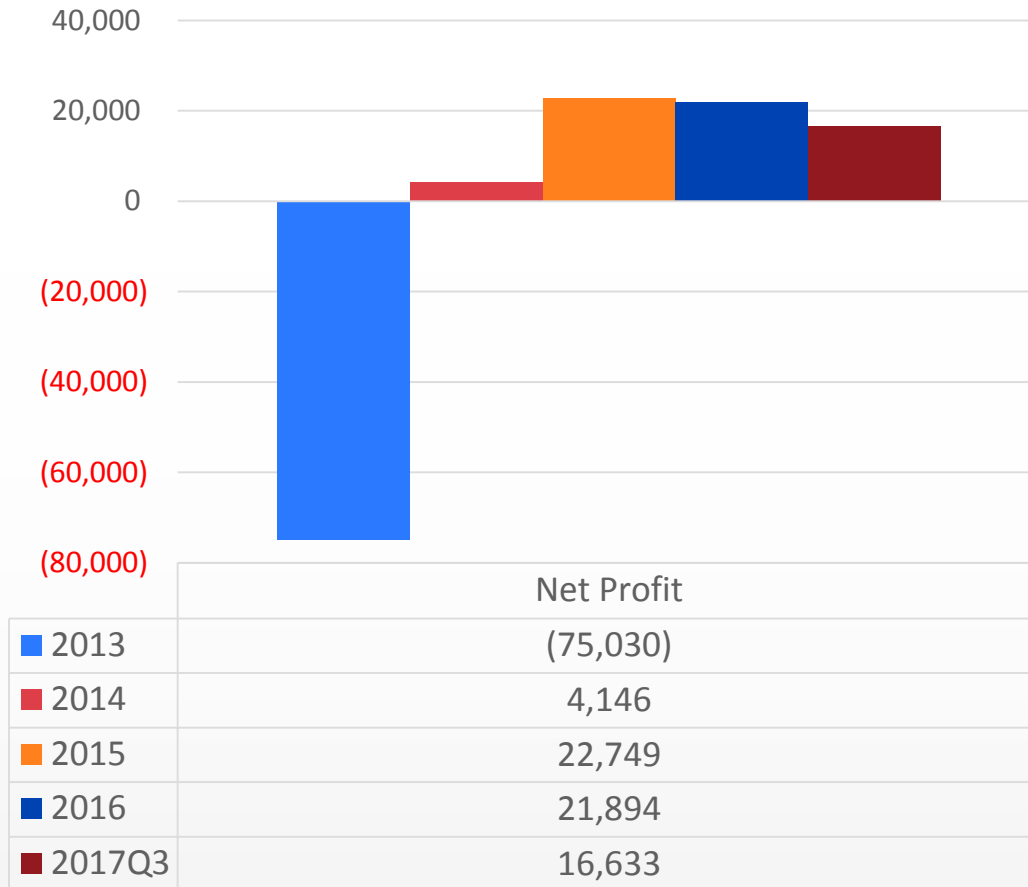
Imaging • Document • Networking • Cloud • Mobile App