Investor Conference

2022/12/27

www.newsoft.com.tw

NewSoft Technology

Stock code: 5202

Disclaimer

- Please note that this presentation includes prospective statements. These statements are based on our current expectations. Actual results may differ. The company has no obligation to update these prospective statements in the future.

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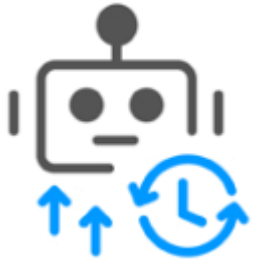
Company Overview

Business Category

- AI Data/Information Capturing
- RPA Process Automation
- ID-Card Recognition
- Document Management
- OA Collaborative Platform
- Applications of Industrial Automation



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Core Technology

RPA Process Automation

- Provide software robot to execute the standard, repeatable, copy and paste processes in enterprise.
- Work with AI OCR to optimize business work flow.

Smart OCR Technology

- Profound text and image recognition technology, applied to document / certificate / accounting vouchers / contracts / biz cards, etc.
- Support both printed and hand-writing characters recognition.

Cloud Computing Technology

- SaaS (software as a service) operating platform
- Provide energy control, corporate website protection/security/efficiency/monitoring and other cloud computing technologies

Mobile APP Development

- Integrate iOS and Android cross-platform cross-industry mobile app development
- Digital transformation office mobile applications

OA Industrial Automation

- Provide workflow / document management / project management professional functions to target industries.
- Utilize OCR technology to build up relational information among business documents.

Network Monitoring and Performance Management

- Anti-tampering network security and network performance analysis technology
- A large number of real IP stress tests

Market Overview

10 Major Trend in the ICT Market in 2023

1. 50% of enterprise care the location of data center and data protection.
2. Multi-configuration AI integrates Text/Image/Video/Audio data to overcome the problems in automation processes.
3. Software traceability and SBOM enhances the security of digital supply chains.
4. 75% of supply chain invest to cross-platform data link before 2026.
5. Satellite communication is important in sensitive geopolitics.
6. Development of interoperability between 3D multiverses is the trend.
7. Large-scale manufacturing, warehousing and logistics, and industrial supply chains adopt IoT/cloud/edge computing technology.
8. 30% of the SMB enterprises will transfer half of their core work to the cloud
9. voice shopping platforms and consumer electronics subscription services will be the focus of market development。
10. The payment revolution drives B2C industry and creates new business models。

Source: IDC Media Center https://www.idc.com/getdoc.jsp?containerId=prAP49941822

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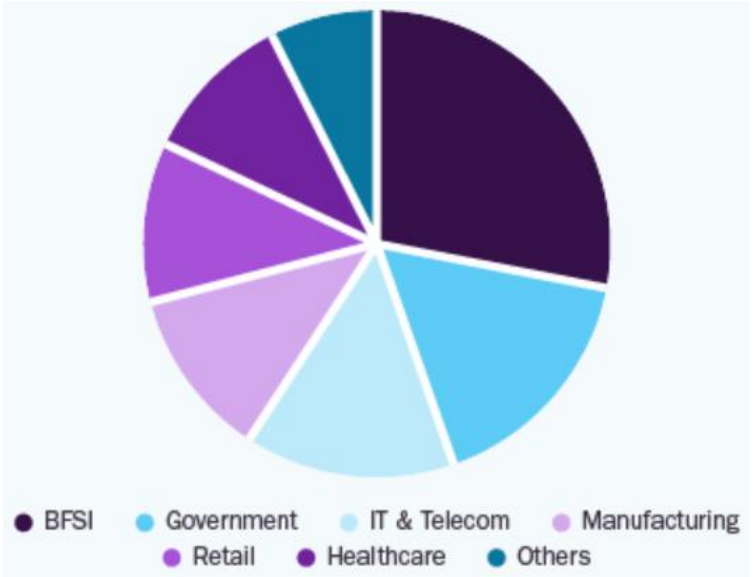
Market Scale of Digital Transformation



- The global digital transformation market size was evaluated at USD 608.72 billion in 2021 and is expected to expand at a compound annual growth rate (CAGR) of 23.1% from 2022 to 2030.
- The BFSI segment accounted for the largest market share of over 25% in 2021
- The Asia Pacific region is supposed to arise as the fastest developing region over the next eight years, due to the rapid increase in the number of SMEs and the expanding service sector.

Source: Grand View Research, https://www.grandviewresearch.com/industry-analysis/digital-transformation-market

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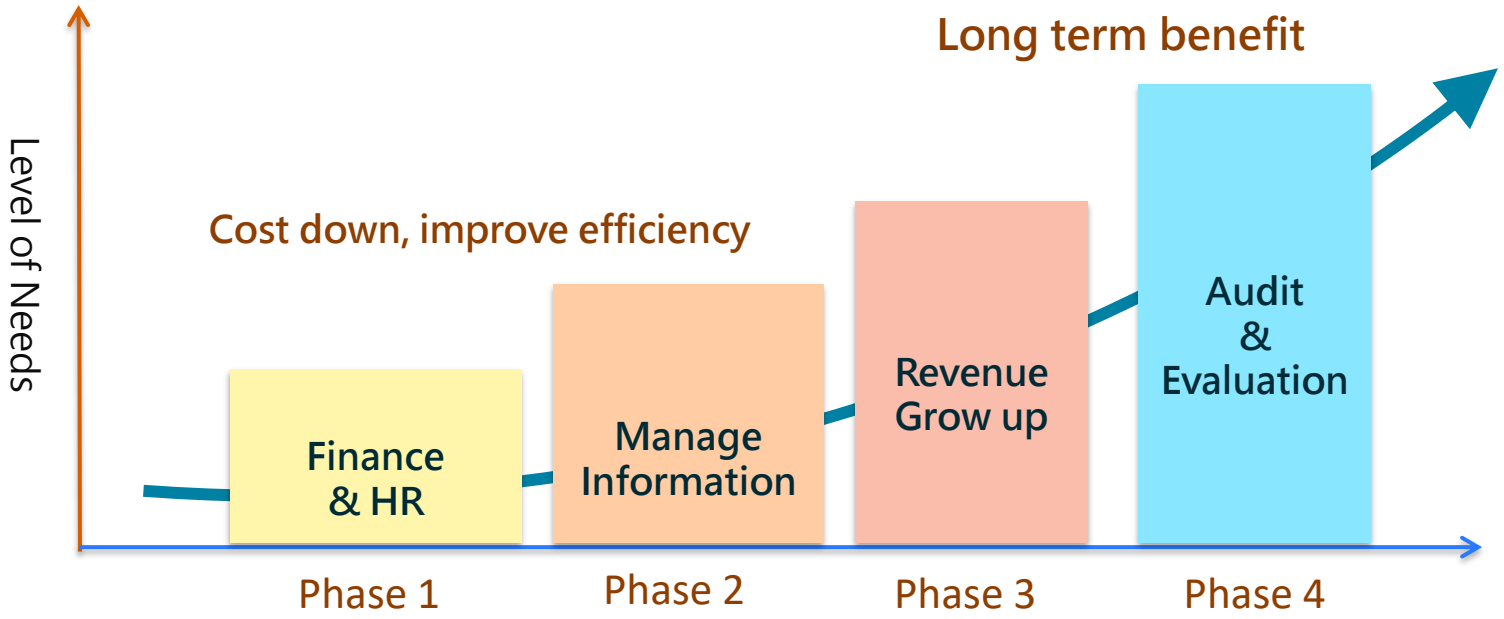
Business Model and Prospect

Stages of Digital Transformation



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Requirement of Digital Transformation

① Real-time Information

- Operate anytime and any where by PC, notebook, and mobile phone
- Real-time response of internal messaging.

② Process Automation

- Reduce the lose between human sending and receiving of papers.
- Speed up the processing by real-time notification.

③ Management Visualization

- HR：Attendance and work hours
- RD：Project Management
- Sales：customer relationship

④ Security of Information

- Prevent abnormal access.
- System operating stably.

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Solution of IDP with RPA

IDP
Intelligent Document Processing

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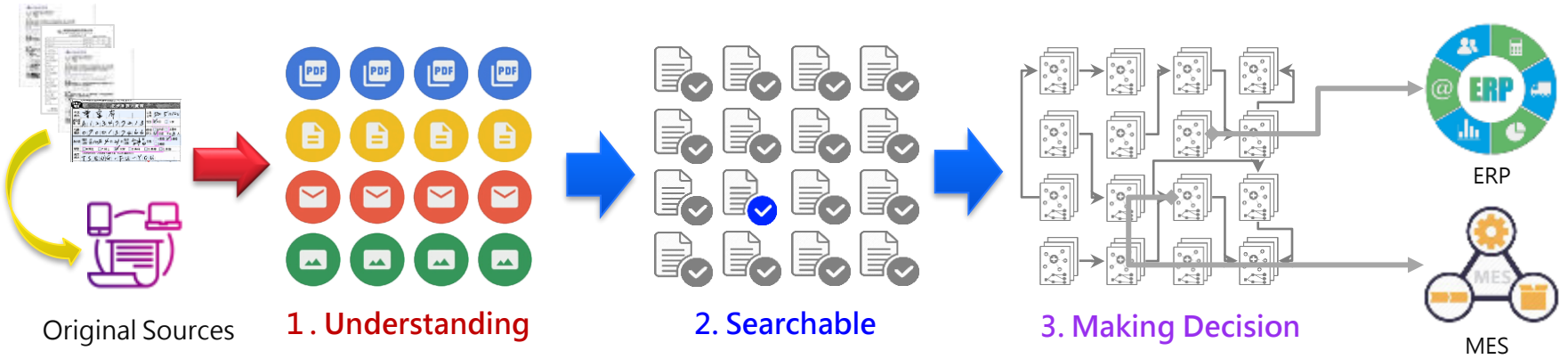
RPA
Robotic Processing Automation



Original Sources

1 . Understanding

2. Searchable

3. Making Decision

ERP

MES

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Document-centric Process Automation

- Intelligent Document Process converts unstructured and semi-constructed data into useful structured information.
- Robot Process Automation executes the automation commands among heterogeneous systems.
- IDP+RPA provide the end-to-end automatic workflow in the document-centric business process.

IDP

- Document scanning
- Image processing and OCR
- Data capturing and verification
- Field information integrity

RPA

- Data copy/paste operation
- Recurring data updates
- Notification
- Scheduled reporting

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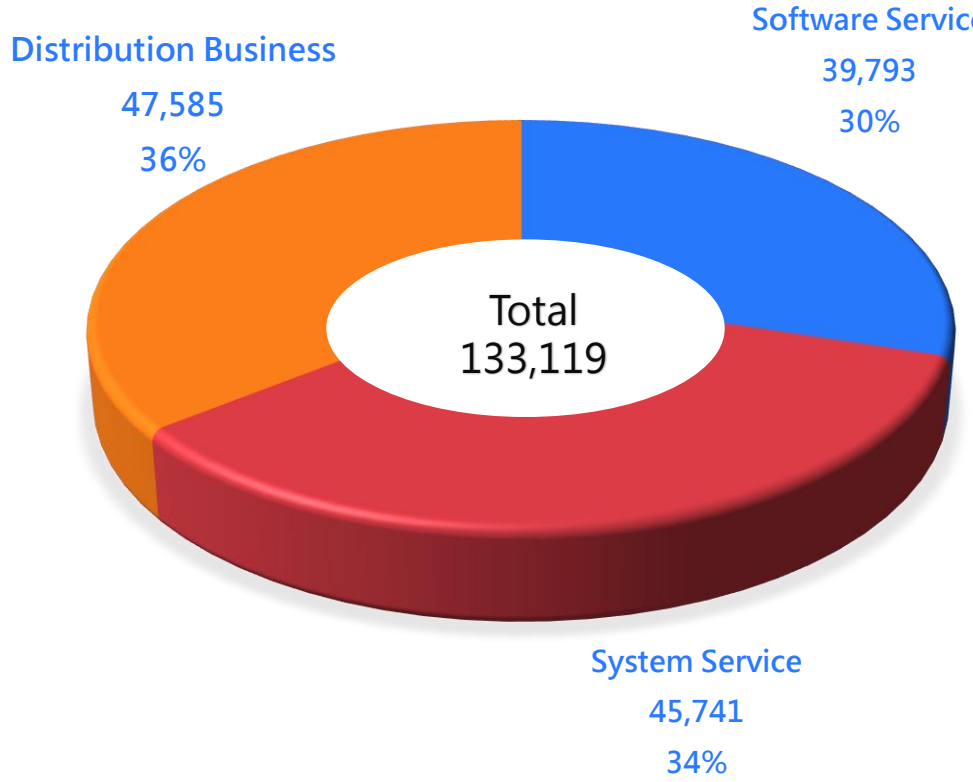
Financial Overview

Financial Information
(2022, Jan to Sep Consolidated Revenue)



Unit: NTD1,000

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THANK YOU